

# Sandra Larkin

**PRESIDENT**

## **Personal Commitment:**

I am committed to individual contributors, leaders and teams to be seen as "recognized influencers" and trusted advisors in the workplace. I respect and value each person while assisting them to see a different point of view in regards to themselves, others and the business. I challenge others to think and perform differently so they can reach their goals. Life is meant to have meaning and leave a legacy to others in the workplace.

## **LEAD LIKE A PRO LLC**

### **BUSINESS INITIATIVE**

#### **WHAT WE DO**

We are an empowering organization that creates individuals and teams that leave a legacy in and out of the organization. Our Leadership Influencer Formula combines Personal Brand Development, Team Member Analysis/Team Building and Credibility Builders. The end results are building trust with others, be seen as a collaborative partner and approaching people, conversations and problems in a positive and productive way with solid outcomes.

#### **WHO WE SERVE**

- Individual contributors
- Individual leaders
- Teams (functional and dysfunctional)

## **Client Profile**

### **CLIENT DEMOGRAPHIC**

#### **INDUSTRY WIDE (NON-SPECIFIC)**

- Business to business
- Business to consumer
- Not-for-profit

#### **CLIENT POPULATION**

12 associates through multi-location corporations

## **Contact Information:**

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Website: [www.leadlikepro.com](http://www.leadlikepro.com)  
[www.sandralarkin.com](http://www.sandralarkin.com)  
LinkedIn: [@sandralarkin](https://www.linkedin.com/company/sandralarkin)

## **Specializations:**

- Personal Brand Development
- Collaborative Team Building
- Mastermind Groups That Solve Problems
- Event Speaking Engagements
- Professional Event Facilitation
- Training and Development

## **Clients Who May Say ...**

*"I need help with my team through COVID-19"*

*"I need assistance working with remote teams"*

*"I need to keep our team motivated and engaged"*

*"My team member or leader does not respect me"*

*"My associate is a train wreck"*

*"I've inherited my team and there is no synergy"*

*"I have difficult associates that need to shape up"*

*"I'm looking for an impactful yearly off-site"*

*"Our team needs strategic goals for the upcoming year"*

*"My annual review was terrible and I need to work on myself and my team"*

*"We're a collaborative team and want to keep that synergy"*

*"Looking for a fun and impactful team building event"*



# SANDRA LARKIN

**MASTER TRAINER  
LEADERSHIP INFLUENCER  
CERTIFIED DIGITAL TRAINER**

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## PROFESSIONAL PROFILE

### EDUCATION & CERTIFICATIONS

***Intrinsic Coach® Development***  
Intrinsic Solutions International  
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***Foundations of Motivational Interviewing I & II***  
Mid-Atlantic ATTC  
\*

***Multi-Certified Facilitator:***  
Digital Trainer  
Leadership Training for Manager  
High Impact Presentations/ Seminars  
Employee Engagement Specialist  
Dale Carnegie - Chicago, IL  
\*

***WellCert- Certified Wellness Program Manager***  
Chapman Institute - Seattle, WA  
\*

***Certified Professional Life Coach***  
Life Coach College - Atlanta, GA  
\*

***Bachelor of Science in Business Administration In  
Information Technology***  
Robert Morris University - Pittsburgh, PA  
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***Associate of Arts and Sciences***  
Health/Health Care Administration/Management  
Harper College (GPA 4.0) - Palatine, IL (Present)

### AWARDS

***Trainer of the Year***  
Dale Carnegie Chicago  
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***Above And Beyond The Call***  
Dale Carnegie Chicago  
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***Above and Beyond Award***  
True Value Company  
Multiple-year award recipient  
\*

***Who's Who Among  
Executive and Professional Women***  
Cambridge "Honors Edition"  
\*

***The National Society of Collegiate Scholars***  
Nomination for Membership

Sandra is the President of Lead Like A Pro LLC. A relentless seeker of assisting professionals to be seen and heard in the workplace as a "recognized influencer" and trusted advisor.

From individual contributors, existing leaders and teams, we can become someone who is trusted and asked to provide real time contribution at a high level. She goes above and beyond to assist others in the methods of how to perfect the art of becoming an influential and memorable contributor.

In the last two decades, she has motivated and inspired over 3000 people in 65+ companies including Fortune 100 and Fortune 500 in reaching their full potential while contributing at a higher level.

Sandra has coached presentations skills to celebrities for speaking engagements and others who have appeared on national television. In addition, she has assisted organizations in facilitating millions of dollars in innovated cost savings.

At her long-term corporate career with American Greetings Corporation, American Eagle Outfitter and True Value Corporation, she held leadership positions managing people, multi-million dollar projects which included national remote teams.

Part of her expertise is teaching the art of coaching for performance improvement in 15 minutes or less and working with difficult people.

Read part of Sandra's personal story on LinkedIn at <https://www.linkedin.com/in/sandralarkin/>

### CONTACT DETAILS

***Lead Like A Pro LLC***

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